

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT

1. CONTRACT ID CODE PAGE OF PAGES
1 7

2. AMENDMENT/MODIFICATION NO. 0003
3. EFFECTIVE DATE Mar 11, 2009
4. REQUISITION/PURCHASE REQ. NO.
5. PROJECT NO. (If applicable)

6. ISSUED BY CODE
7. ADMINISTERED BY (If other than Item 6) CODE
Defense Supply Center Philadelphia
Directorate of Subsistence, FTAF
700 Robbins Ave.
Philadelphia, PA 19111-5092
Thomas Schrank, Contract Specialist (215) 737-4526

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code)
9A. AMENDMENT OF SOLICITATION NO. (X) SPM300-08-R-0011
9B. DATED (SEE ITEM 11) Feb 3, 2009
10A. MODIFICATION OF CONTRACT/ORDER NO.
10B. DATED (SEE ITEM 13)
CODE FACILITY CODE

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers is extended, is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:
(a) By completing items 8 and 15, and returning 1 copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment your desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

13. THIS ITEM ONLY APPLIES TO MODIFICATION OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

CHECK ONE
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
D. OTHER (Specify type of modification and authority)

E. IMPORTANT: Contractor is not, is required to sign this document and return 1 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

ADDITIONAL DETAILS OF THIS AMENDMENT ARE PROVIDED ON THE FOLLOWING PAGES

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print)
16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)
15B. CONTRACTOR/OFFEROR
15C. DATE SIGNED
16B. UNITED STATES OF AMERICA
16C. DATE SIGNED
(Signature of person authorized to sign) (Signature of Contracting Officer)

THIS AMENDMENT CONTAINS REVISIONS (ADDS/CHANGES/DELETES) TO THE SOLICITATION

Please delete the most recent price proposal spreadsheet entitled “SPM30008R00110002misc.xls” and replace with the price proposal spreadsheet that will accompany Amendment 0003, entitled SPM30008R00110003misc.xls. The new spreadsheet adds three new FSOS distribution categories to Tab 2 (“Okinawa Distribution Categories”) of the Pricing Spreadsheet. The categories are numbers 73-75. Please disregard all other spreadsheets found on DIBBS and use the file that accompany Amendment 0003.

Page 61-67, paragraph B under section XIII. Categories of Items, please add the following three categories to the category list of distribution prices as numbers 73-75:

Food Service Operating Supplies (FSOS)- Cleansing Product and Supplies, Chemicals	73	CS
Food Service Operating Supplies (FSOS)- Kitchen and Dining Supplies, Pots and Pans, Kitchen Utensils	74	CS
Food Service Operating Supplies (FSOS)- Paper and Plastic Products	75	CS

Pages 165-169, The Evaluation section of the Technical Proposal requirements, please rearrange the first five Technical Factors to match the order of the first five technical factors found in the Submission Requirements section on pages 141-147 of the solicitation. NOTE: The language in these factors have not changed, just the order in which they appear:

FACTOR I - EXPERIENCE/PAST PERFORMANCE

When evaluating Experience and Past Performance, the offeror’s written proposal relevant Government (in-house) records, and the information provided by the points of contact or references designated by the offeror may be taken into account. Government (in-house) records will be considered more reliable than information derived from other sources. This assessment will also be performed for any partner that will perform in support of the proposed contract.

The Government will perform an integrated assessment of the offeror’s individual house experience and past performance. This assessment will also be performed for any partner(s) or joint venture(s) that will perform in support of the proposed contract.

The subfactors A and B for Experience/Past Performance are of equal importance to each other and of greater importance than subfactors C and D, which are of equal importance to each other.

A. Experience

Element 1 – Size and Complexity – The Government will evaluate the offeror’s experience in fulfilling requirements of similar size and complexity as a contractor for customers in a prime vendor/regular dealer capacity on an individual contract basis only for its top five (5) selected dollar value contracts, including Government contracts, if any.

Element 2 – Key Personnel – The offeror’s identification of key personnel, and their relevant individual experience, will be examined in order to determine the anticipated success of the firm in providing service to its customers.

Within the Experience subfactor, element 1 (Size and Complexity) is of greater importance than element 2 (Key Personnel).

B. Past Performance

Contract Performance/Customer Satisfaction – The Government will evaluate the offeror’s record of performance with both commercial and Government contracts (if any) for its top five (5) selected dollar value contracts. The Government will determine whether the firm has a successful history of: conformance to contractual requirements or business agreements, providing consistently high fill rates; a commitment to customer satisfaction; and timely delivery of quality products.

C. Socioeconomic Past Performance

If an offeror has performed on Government contracts that are subject to prior socioeconomic goals (including any such contracts are within the offeror’s top five (5) selected dollar value contracts and any other Government contracts), they will be evaluated on their adherence to the requirements of these various socioeconomic considerations of past and current contracts. This aspect of the Government’s evaluation is limited to socioeconomic matters only and other aspects of past performance are evaluated as described in the previous paragraph.

D. JWOD

If an offeror has performed on Government contracts that are subject to prior JWOD requirements (including any such contracts are within the offeror’s top five (5) selected dollar value contracts and any other Government contracts), they will be evaluated on their adherence to the requirements of the Javits-Wagner-O’Day Act Entity Support of past and current contracts. This aspect of the Government’s evaluation is limited to socioeconomic matters only and other aspects of past performance are evaluated as described in the previous paragraph.

Offerors that do not have records of past performance, socioeconomic past performance, and/ or JWOD past performance will receive a “Neutral” rating. This evaluation will also be performed for any partner involved in the proposed contract. Government (in-house) records will also be used for this evaluation, if applicable, and will be considered more reliable than information derived from other sources.

FACTOR II - DISTRIBUTION SYSTEM/QUALITY ASSURANCE

A. Distribution and Resources

1. The firm's available capacity (dry/chill/freeze) resources will be evaluated as to how the requirement of the solicitation will be supported. The offeror's facility's design maximum capacity expressed in dollar value will be assessed. The firm's capability to ship and receive simultaneously will be evaluated. The firm's ability to control related temperature and/or humidity controls will be assessed.
2. The Government will evaluate the offeror's distribution equipment resources (i.e. number and type of trucks, owned/leased, etc.). Lead-time to acquire additional equipment will be assessed.
3. The Government will assess the offeror's procedures to be employed to ensure orders are filled accurately and completely to meet the delivery schedule, including an evaluation of the previous year's performance data, the current performance levels for on-time, mis-picks, damage, short on truck, returned and "other" will be evaluated.

B. Quality Control and Assurance Procedures

1. The Government will evaluate the offeror's Quality Control and Quality Assurance procedures. Procedures used during receipt, storage and out bound movement of product will be evaluated. The offeror's inventory control systems and level of automation will be evaluated. Reserve inventory and/or let-down control procedures and level or automation will be evaluated. Inventory rotation methods, monitoring procedures and the methodology followed in identification and correction of discrepancies in inventory management and order preparation will be evaluated. Identification of key personnel responsible for monitoring quality procedures will also be evaluated.
2. The Government will evaluate the offeror's average time from manufacturer's production date to time of receipt at vendor's facility will be assessed. Turnover rate information for the past year will also be evaluated. The procedures to control shelf life and proper shelf life dating for normally inventoried items will be assessed. The offeror's methods to ensure correct "date of pack" on the cases will also be evaluated. Procedures used to meet the "minimum shelf life remaining" requirements of the various items will be evaluated.
3. The offerors proposal will be reviewed for innovative solutions to address shelf life expirations on items with known substantial fluctuations in demand, such as Navy Strike/Battle Groups and Marine Expeditionary Forces items. Proposed solutions may be considered an enhancement to your proposal. Failure to address this will NOT have a negative effect on your overall evaluation.

C. Inspection and Sanitation Procedures

1. The Government will evaluate the offeror's inspection procedures that will result in the delivery of quality products to the customers. The evaluation will consider the frequency, type and amount of inspection; product

characteristics to be inspected (including standards used to inspect product), criteria for approving and rejecting products; criteria for removal of product from inventory; record for documenting inspection results; and the method for identifying the inspection status of approved and rejected product.

2. The offeror's Sanitary Control Procedures and Stored Product Pest Management Program will be evaluated. Offerors' in-house programs, scheduling of duties, and inspection certifications will also be evaluated. This evaluation will include sanitary inspection reports and any ratings as applicable.

D. Supplier Selection Procedures

1. The Government will evaluate the offeror's supplier selection program. This evaluation will be conducted to determine the effectiveness of the program to provide continued supply of quality products with minimal variation. The Government will evaluate the offeror's methods to ensure that standardized product quality will be maintained when products are received from various suppliers.

2. If submitted, the Government will review your firm's distribution channel, to include all levels of the supply chain, for each category of item, the additional services provided and associated charges included at each stop. Your response will be reviewed and may be considered an enhancement to your proposal. Failure to address this will not have a negative effect on your overall evaluation.

FACTOR III - CUSTOMER SUPPORT

A. Customer Service Approach

1. The customer support service, strategy, function and focus of the offeror will be assessed to determine its commitment to customer satisfaction.

2. Offerors will be evaluated on their ability to adapt to deviations to the electronic order including such things as timelines and charges if any.

B. Ordering System

1. The Government will review the references submitted by the Offeror and verify that they are indeed EDI capable. The Government will verify the extent to which the Offeror is able to meet the requirements of the solicitation and interface with the Government's established translation package, STORES and support the Electronic Data Interchange transaction sets listed in the solicitation. If the offeror is not EDI capable, the plan submitted should be reasonable and able to be accomplished before contract award/ implementation.

C. Product Availability/Technical Descriptions

1. An evaluation will be made of the offeror's ability to supply all of the items, or their acceptable equivalents, appearing in Attachments #1 and that these items are Berry Amendment compliant. The number of items that can be supplied from each Attachment will be reviewed.

2. The Government will review the number of items in the “Schedule of Items” (Schedule of items) that are an identical match and the number of items that are an acceptable equivalent.

3. The Government will evaluate the offeror’s time frame to bring in new items from both current and new suppliers. The ability of the offeror to exceed the time frame stipulated in the solicitation will be considered an enhancement to their proposal.

FACTOR IV– SURGE AND SUSTAINMENT

A. Surge

The Government will evaluate the offeror's ability to support the surge requirements listed in the solicitation. The contractor must address the amount of increased demands that can be handled for surge (day 0 to 30) and the length of time the contractor will require to ramp up.

B. Sustainment

The Government will evaluate the offeror's ability to support sustainment requirements listed in the solicitation. The contractor must indicate the length of time this increased pace could be sustained (at least 90 days or longer in 30 day increments).

C. Capability Assessment Plan (CAP)

The Contractor's Capability Assessment Plan will be evaluated for responsiveness, completeness, technical merit and capability. The Government will also evaluate the offeror's agreements with suppliers and service providers; ability to utilize additional suppliers or subcontractors; ability to access additional warehouse and distribution operations overseas and in the US to include labor; ability to transport and store massive amounts of food for a specific period of time. The contractor will be required to provide a description of logistical technology with regard to asset visibility; knowledge of the Pacific Rim and identification of problem surge & sustainment items or logistical issues for which surge & sustainment cannot be easily met along with proposed solutions. The CAP will also be evaluated for a plan of action in the event the SPV facility is damaged or otherwise not able to conduct normal business operations.

FACTOR V - FORCE PROTECTION

The Government will evaluate the offeror’s security plan to meet the requirements of this solicitation. Operationally proven security plans will generally be rated more favorably.

Additional questions submitted regarding the solicitation:

1. On page 34, "Offeror must complete and print the CAP or questionnaire summary for submittal as part of the proposal or offer. Additionally, any attachments cited in the CAP must be submitted as part of the offer. Is it true that we do not have to register on the ECAP website?"

Yes, correct, it is not a requirement under this solicitation for an offeror to be registered in the ECAP website.

2. To be compliant with the solicitation, you are looking for a schematic that would show how we accomplish the CAP tasks. Is that correct?

Reference Pgs 31-34, Pgs 122-127, Pgs 145- 146, & Pgs 166-167. Please read carefully all material in the RFP regarding Surge & Sustainment Provisions, the Capability Assessment Plan (CAP), following the Government's provided instructions for submission requirements in the Technical Proposal under the Surge & Sustainment (Factor IV), and how the Government will evaluate this Factor for the same.

3. Items #358 and #359 are items which are discontinued, can we submit a comparable item from another supplier, or if there isn't a comparable item, should we just list the item as N/A on the proposal?

For purposes of evaluation under this solicitation, it is the offeror's responsibility to source the item(s) required by the Government to the commercial description specified. Any exception to the exact commercial description that an offeror proposes for submission needs to be annotated as a qualification

4. Page 123: For any/all of the items listed on the surge items, is it acceptable to have the same item descriptions with different NSN numbers?

i.e. Ground Beef Bulk 40lb. 8905-01-E95-0041 - is another NSN acceptable? We stock NSN 8905-01-E60-7306.

For purposes of evaluation under this solicitation, these listed items, with corresponding stock numbers, are what could be enacted if Surge & Sustainment provisions were needed to be implemented into action during this resultant contract.

5. If we take our delivered invoices for the items on the Schedule of Items, and deduct non-manufacturer related expenses (submitting documentation of those expenses), is that acceptable as FOB Manufacturer price?

The Business/Pricing Proposal submission requirement is to provide in the Product Price portion of the Unit Price formula the FOB Manufacturer's origin price, verified by the manufacturer's invoice or quote for that item. The requirement is to submit the actual manufacturer's FOB origin invoice price during the time period of thirty (30) days prior to the RFP issuance date. If you can not provide this invoice proving an actual commercial transaction, then a manufacturer's quote agreement must be submitted for that item.